

TOPCON & TSO Preferred Vendor Partnership Program

David Gordon, National Account Manager
Corey Nielson, Sr. Director of Sales



Partnership Overview

- **TOPCON Preferred TSO Price List**
- **Three-Year Warranty on all products**
- **Dedicated National Account Support Team**
- **Dedicated TOPCON Account Manager**



Partnership Overview - Terms

January 13, 2015
Texas State Optical
John Marvin

This letter confirms the partnership agreement reached between Texas State Optical and TOPCON Medical Systems, Inc. The following outlines some of the key points which we discussed during our meetings to date. The following terms will remain in effect for a period of two years from the date of this letter. The pricing discounts and extended warranties are available exclusively to TSO members as per the terms set forth below:

- Exclusive Discounted Pricing - Please see the attached document which details TSO's Price List as well as a Basic Lane Package.
- Warranties - TOPCON will extend a three year warranty on all new equipment purchases which includes parts and labor.
- Service and Repair - TOPCON will extend a 10% discount on parts and labor on any service and equipment repairs following expiration of the three year warranty period.
- Dedicated Service & Support Team - TSO Members will have access to a specialized service and support team via the following:

- 866-922-6278
- nationalacc@topcon.com

We look forward to a valuable and long-standing relationship with TSO and your Member Doctors moving forward.

Sincerely,



Corey Nielson
Senior Director of Sales
TOPCON Medical Systems

Product Portfolio Overview - Refraction

CV-5000s
Digital Phoropter



KR-1W Wavefront Analyzer



Lensmeter



Auto-Refractor



Product Portfolio Overview – Retina

OCT/Fundus Imaging



TRC NW8
Retinal Camera



TRC NW300
Retinal Camera



Product Portfolio Overview - Diagnostic

IS-5000 Stand



Anterior Segment Imaging



EXAM 5000 – Mini Lane



Thank You for
your Partnership